

IX SOLUTION SECTION MATRIX

DISCRETE & BATCH INDUSTRIES

IX Platform

SOLUTION SELECTION MATRIX

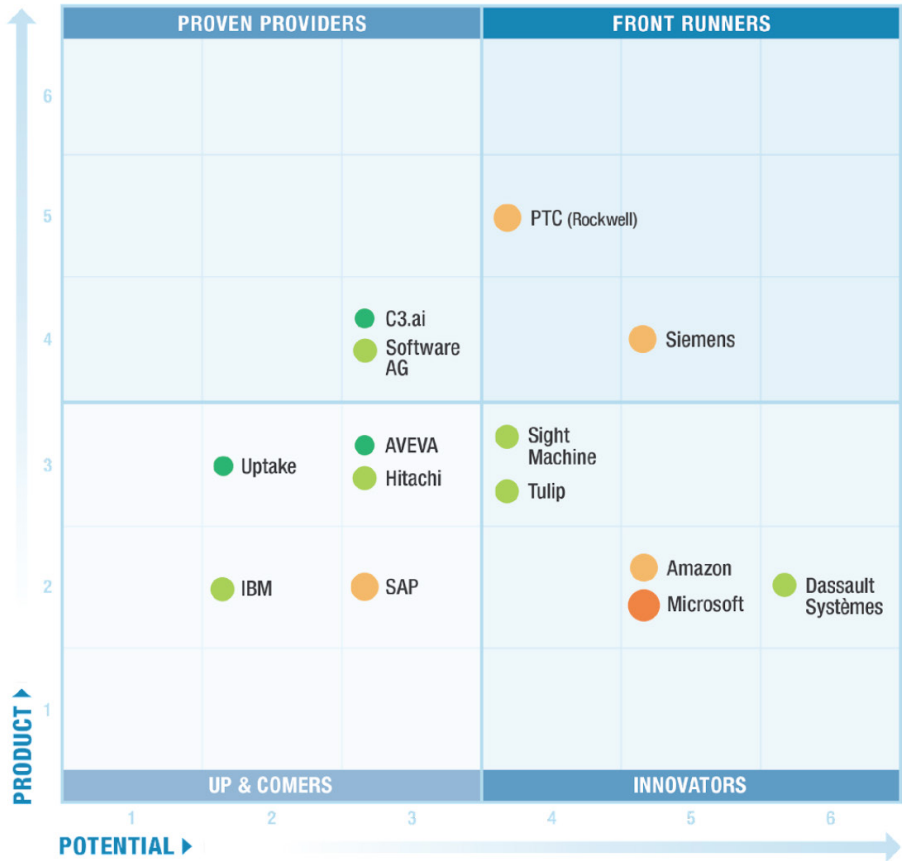
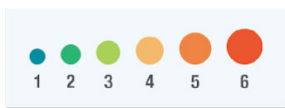
DISCRETE & BATCH INDUSTRIES

COMPANY SCORE

(Potential, Product, Presence)

Amazon (5, 2, 4)	PTC (Rockwell) (4, 5, 4)
AVEVA (3, 3, 2)	SAP (3, 2, 4)
C3.ai (3, 4, 2)	Siemens (5, 4, 4)
Cognite (no rating)	Sight Machine (4, 3, 3)
Dassault Systèmes (6, 2, 3)	Software AG (3, 4, 3)
Hitachi (3, 3, 3)	Tulip (4, 3, 3)
IBM (2, 2, 3)	Uptake (2, 3, 2)
Microsoft (5, 2, 5)	

COMPANY PRESENCE



Note: Companies in the same Matrix box are listed alphabetically and have the same potential and product scores.